The 7 Steps to Success - Implementing View's Turn-key Adviser Facilitated Estate Planning Platform



LECTURE 16 - OVERVIEW OF SOLUTIONS

View assists advisers and their customers exclusively on an upfront money back service guaranteed fixed price basis.

To ensure the appropriate package is provided for your customer's circumstances, submit a free review on the website.

View then provides a suggested scope of work and guaranteed fixed pricing, with a minimum of 3 service level choices.

Alternatively, launched in 2023, adviser can leverage a customised monthly membership model - the first of its kind in the holistic estate planning space in Australia. Under this model, product inclusions and monthly subscription pricing are tailored to each adviser and designed to maximise your firms return on investment. Click here to secure a meeting time to learn more.

View also offers adviser access to exclusive mentoring in relation to positioning and pricing of their facilitated solutions, as part of its 'Firm of the Future - Now' consulting services, leveraging the insights Matthew Burgess has gained access to as one of only 3 Australian Fellows of the international think tank, VeraSage.

Learn more about View's key programs here.

Learn more about this aspect of the framework in the following video recording.